

## Dairy and Chicken farm owner gets to focus more on farming, with Meridian

When it comes to running two farms, having a direct relationship with his power provider is important for dairy and chicken farm owner, Guy Kalma. That's why he chooses to power his farms with Meridian.

"You can't beat their level of service," he says.

Guy has a direct relationship with Meridian's Waikato Agri Territory manager, Christina Vincent who gives him more time to focus on what matters – farming and spending time with his family.

"She makes my job painless," he says. "It's nice to talk to someone real who gets it, and her proactiveness is fantastic! If I have any power issues – I can call her directly. That's awesome."

Guy Kalma has been in the agri industry for over 30 years. He currently has a dairy farm in Matamata and is also co-owner of a larger broiler chicken farm.

With both the chooks needing the fans to help regulate the temperature and high usage at the dairy farm through the summer months, Meridian's Seasonal Plan was a no-brainer for him. With seasonal rates, during the months when his consumption is at its peak, his rates are at their lowest.

"Meridian offers great tailored plans and sharp prices," he says. "All credit to Christina for making sure I was on the right plan that best suited my business. It's great to have the right people on your team."

Farm Source is also part of Guy's team. Being able to pay his Meridian bills through Farm Source makes his busy life easier.

"It's like a one stop shop," he says. "Reconciling both accounts make it easier, and the rural partner rebate helps too. I don't have to worry about how I pay my bills for both farms. It's so convenient with Farm Source."

The work Meridian does around sustainability is another reason Guy chose them as his power provider.

"I love being with Meridian. The fact that they only generate renewable energy makes a difference. We do appreciate it. It makes our carbon-footprint better by choosing them too."

Guy also recently bought a Tesla. He was excited that it was possible to own one rurally now!

Want to focus on what matters most, like Guy? Meridian's Agri team has your back. Our team works purely on agribusiness, so we understand your needs when it comes to power

on farm. And with a phone line that goes direct to our specialist team, you can be sure whoever you chat to gets it. Give the team a bell on 0800 496 777.